RFP For Empanelment of Scanning & Data Digitization Agencies for Implementation of e-Governance Projects in Government of Odisha

RFP Reference No : OCAC-SEGP-MISC-0007-2021-21013

SL#	Clause No./Page No	Existing C	lause			Revised CI	ause		
1.	3.1.2	Category	Average Turnover of	Existence of	Volume of work can	Categor	Average Turnover of	Existence of	Volume of work can
	Pg No. 6		Company in last 3	firm in years	be awarded	у	Company in last 3	firm in years	be awarded
			years				years		
		Tier-II	Rs. 25 Lakh to Rs. 1	Minimum 3	Scanning up to	Tier-II	Rs. 20 Lakh to Rs. 75	Minimum 3	Scanning up to
			Crore	Years	15 lakh pages		lakhs	Years	10 lakh pages
					 Data entry up 				Data entry up to
					to 10 lakh				7 lakh records
					records with				with maximum
					maximum 300				300 characters
					characters				each
					each	Tier-I	More than Rs. 75	Minimum 5	No limit
		Tier-I	More than Rs. 1	Minimum 5	No limit		lakhs	Years	
			Crore	Years				I	<u> </u>
				I	II				
2.	3.2.4	3.2.4 The	e companies/entities re	gistered as MS	SMEs (specifically for	3.2.4 The	e companies/entities re	egistered as M	SMEs (specifically for
	Pg. 7	Scanning,	data entry and data c	ligitization work)	are exempted from	Scanning/d	lata entry/data digitiza	ation/data proce	ssing/DTP work) are
		submission	of EMD. A copy of vali	d MSME registra	ation certificate/Udyog	exempted	from submission of El	MD and Empan	elment Guarantee (as
		Aadhaar is t	to be submitted for seek	ing exemption fr	om EMD.	mentioned	in clause 6.13.1).	A copy of val	id MSME registration

Corrigendum

			certificate/Udyog Aadhaar is to be submitted for seeking exemption from
			EMD and Empanelment Guarantee.
3.	4.1	4.1 Pre-Qualification Criteria	4.1 Pre-Qualification Criteria
	Pg. 12		Refer below for revised Pre-Qualification Criteria
4.	4.2	4.2 Technical Evaluation Criteria	4.2 Technical Evaluation Criteria
	Pg. 14		Refer below for revised Technical Evaluation Criteria
5.	6.14 (new clause)	New Clause	New Clause 6.14 – Calculation of pages for scanning & digitization other than A4/Legal
	clause)		The calculation of pages other than A4/legal shall be calculated using following formula
			$A3 = 2 \times A4$ (i.e. two times of A4)
			$A2 = 4 \times A4$ (i.e. four times of A4)
			$A1 = 8 \times A4$, (i.e. eight times of A4) $A0 = 16 \times A4$ (i.e. sixteen times of A4)
6.	5.2 Pg.17	5.2 Performance Bank Guarantee After allotment of work by user departments, the bidder shall furnish a Performance Bank Guarantee (PBG) for 10% (ten percent) of the contract price within 15 days of issue of Work Order/LoI. The PBG must be from the nationalized bank in India. This Performance Bank Guarantee (PBG) shall remain valid for 60 days beyond the entire contractual obligation. Failure of submission PBG within the specified time period may lead to cancel the Work Order.	<u>5.2 Performance Bank Guarantee//Performance Security</u> After allotment of work by user departments, the bidder shall furnish a Performance Bank Guarantee (PBG) for 10% (ten percent) of the contract price within 15 days of issue of Work Order/LoI. The PBG must be from the nationalized bank in India. This Performance Bank Guarantee (PBG) shall remain valid for 60 days beyond the entire contractual obligation. Failure of submission PBG within the specified time period may lead to cancel the Work Order. The companies/entities registered as MSMEs (specifically for Scanning/data entry/data digitization/data processing/DTP work) shall submit the PBG/Performance Security as per the Govt. of Odisha MSME Policy/Guidelines

4.1 PRE-QUALIFICATION CRITERIA FOR EMPANELMENT(REVISED)

Pre- Qualification Criterion	Tier-I	Tier-II	Requirement Documents to be Submitted
4.1.1 Existence of the bidder	The bidder should be a company incorporated under Companies Act, 1956/2013 or a partnership firm registered under Indian Partnership Act, 1932 or a partnership firm registered under LLP Act, 2008 or Proprietorship firm and Registered under GST. The bidder should be in existence for at least 5 years in	The bidder should be a company incorporated under Companies Act, 1956/2013 or a partnership firm registered under Indian Partnership Act, 1932 or a partnership firm registered under LLP Act, 2008 or Proprietorship firm and Registered under GST. The bidder should be in existence for at least 3 years	Certificate of incorporation, GST Registration and PAN
	Odisha.	in Odisha.	
4.1.2 Local Enterprise	The bidder must have registered office in Odisha and at least 50% of executive employees are domicile of Odisha	The bidder must have registered office in Odisha and at least 50% of executive employees are domicile of Odisha	registered office address
			bidder
			 Self declaration on 50% of executive employees are domicile of Odisha
4.1.3 Turnover	The bidder's average annual turnover (from IT/ITES/ Digitization services) must be more than ₹ 75 lakhs in last 3 years - ending at March 31, 2020. However, if the audit of FY 2020-21 is completed, the bidder may submit provisional CA certificate as documentary proof against turnover and in such case average turnover for FY 2018-19, FY 2019-20 and FY 2020-21 shall be considered.	The bidder's average annual turnover (from IT/ITES/ Digitization services) must be at least ₹ 20 lakhs in last 3 years - ending at March 31, 2020. However, if the audit of FY 2020-21 is completed, the bidder may submit provisional CA certificate as documentary proof against turnover and in such case average turnover for FY 2018-19, FY 2019-20 and FY 2020-21 shall be considered.	Certified Copy of audited P&L Statements to be provided or certificate from CA
4.1.4.Technical Capability	The bidder should have executed/executing at least one number of large scale Data Digitization project involving scanning and data entry of records in any Govt./PSU/Bank/ Autonomous body in India with one	The bidder should have executed/executing at least one number of large scale Data Digitization project involving scanning and data entry of records in any Govt./PSU/Bank/ Autonomous body in India with order	Copy of work order/ copies of the LoA/ work order/ contract / completion certificate
	order value minimum ₹40,00,000/- or two (2) orders with minimum value of ₹25,00,000/- each or three (3) orders with minimum value of ₹15,00,000/- each in past. (the project of Govt./PSU/Bank/ Autonomous bodies in	value minimum ₹15,00,000/- or two (2) orders with minimum value of ₹10,00,000/- each or three (3) orders with minimum value of ₹7,00,000/- each in past.	(In case of sub-contracted work, the bidder has to submit the details of work, department/organisation were work has been carried out and the contact detail of
	India executed by the bidder through sub-contracting mode will also be considered)		and the contact detail of official/nodal officer)

Pre- Qualification Criterion	Tier-I	Tier-II	Requirement Documents to be Submitted
		(the project of Govt./PSU/Bank/ Autonomous bodies in India executed by the bidder through sub-contracting mode will also be considered)	
4.1.5. Data Entry & Scanning Infrastructure	 a. The Bidder Should have at least 15 High Speed (ADF) with minimum A4 & A3 Duplex with scanning speed of 25 PPM or above b. The Bidder Should have at least 30 Computers/ Laptops having intel Core-i3 or equivalent processor or better in running condition 	 a. The Bidder Should have at least 6 High Speed (ADF) with minimum A4 & A3 Duplex with scanning speed of 25 PPM or above b. The Bidder Should have at least 15 Computers/ Laptops having intel Core-i3 or equivalent processor or better in running condition 	Documentary evidence on proof of purchase (in the name of bidder only)/ Self-declaration on the letter head of the company
4.1.6.Technical Resource	The bidder should have at least 35 employees in payroll involve in Scanning and Data Digitization Implementation services in the firm as on 31st March 2021.	The bidder should have at least 15 employees in payroll involve in Scanning and Data Digitization Implementation services in the firm as on 31st March 2021.	EPF registration certificate with the deposit challan for any months in FY 2020-21
4.1.7. Blacklisting	The bidder should not be under blacklisting by any state / central government department, PSU, at the time of submission of the bid.	The bidder should not be under blacklisting by any state / central government department, PSU, at the time of submission of the bid.	Self-declaration on the letter head of the company
4.1.8. Tender Fee & EMD	Tender fee of ₹2,240 (including GST@12%) in shape of Demand Draft in favor of "Odisha Computer Application Centre", payable at Bhubaneswar, Odisha. Tender fee is non-refundable and should be submitted in Envp-1 of the Tech-Bid	Tender fee of ₹2,240 (including GST@12%) in shape of Demand Draft in favor of "Odisha Computer Application Centre", payable at Bhubaneswar, Odisha. Tender fee is non-refundable and should be submitted in Envp-1 of the Tech-Bid	
10.1.10. EMD	EMD amounting to ₹1,00,000/- only in shape of Demand Draft / Pay Order of any scheduled nationalized bank drawn in favor of the Odisha Computer Application Centre, payable at Bhubaneswar must be submitted in Envp-1 of the Tech-Bid.	EMD amounting to ₹50,000/- only in shape of Demand Draft / Pay Order of any scheduled nationalized bank drawn in favor of the Odisha Computer Application Centre, payable at Bhubaneswar must be submitted in Envp-1 of the Tech-Bid	DD or UTR no in case of electronic transfer
	EMD and Tender document fees may also be transferred to OCAC account electronically	EMD and Tender document fees may also be transferred to OCAC account electronically	

The companies/entities registered as MSMEs (specifically for Scanning/data entry/data digitization/data processing/DTP work) are exempted from submission of EMD and Empanelment Guarantee. A copy of valid MSME registration certificate/Udyog Aadhaar is to be submitted for seeking exemption from EMD and Empanelment Guarantee.

The bidder should submit the supporting document as documentary proof in Pre-qualification bid response

4.2 TECHNICAL EVALUATION CRITERIA (REVISED)

Clause	Criterion & Marks Assigned	Max Mark	Tier-I	Tier-II
4.2.1	Average annual turnover in last 3 years ending with 31.03.2020.	10	>₹75 lakhs. & < ₹1 Cr 2 marks - Beyond ₹1 Cr., 1 mark for each ₹25 Lakhs up to maximum 10 marks	 >= ₹20 lakh & < ₹35 lakh - 2 marks Beyond ₹35 lakh 1 mark for each ₹5 Lakhs up to maximum 10 marks
4.2.3	Technical Resources in bidder's payroll (list of resources with qualification & experience by HR Head)	15	 35 Technical resources – 3 marks Beyond 35 resources, 3 marks for each 5 resources 	 -15 Technical resources – 3 marks Beyond 15 resources, 3 mark for each 5 resources
4.2.4	Previous Experience of the bidder in successfully executing similar work of scanning and digitization services for Government/ PSU Organizations in India in last 3 years(from the date of submission of RFP response) (Submit Work Orders/ Completion Certificate)(the project of Govt./PSU/Bank/ Autonomous bodies in India executed by the bidder through sub-contracting mode will also be considered)	10	Each Project between 4 lakh to 7 lakh pages – 1 marks Each Project between 7 lakh to 10 lakh pages – 2 marks Each Project with more than 10 lakh pages – 5 mark	Each Project between 2 lakh to 3 lakh pages – 1 marks Each Project between 3 lakh to 4 lakh pages – 2 marks Each Project more than 4 lakh pages – 5 mark
4.2.5	Quality Certification	5	- ISO 9000 (any series) - 5 Mark	- ISO 9000 (any series) – 5 Mark
4.2.6	Development and implementation of Document Management System(DMS)	5	 Bidder's previous experience in implementation of DMS software in Government/ PSU organization. For each work order of DMS under implementation or completed, will be awarded 2.5 mark. 	 Bidder's previous experience in implementation of DMS software in Government/ PSU organization. For each work order of DMS under implementation or completed, will be awarded 2.5 mark.
4.2.7	Infrastructure owned by the bidder	25	Scanner (10 Mark)	Scanner (10 Mark)
	(Submit copy of Tax invoice/Self Declaration as documentary evidence)		ADF Scanner with scanning speed of 25 PPM will be considered	ADF Scanner with scanning speed of 25 PPM will be considered
			 15 Scanners -5 mark Beyond 15 scanners, 2 mark for each additional scanner up to maximum 10 marks 	 6 Scanners -5 mark Beyond 6 scanners, 2 mark for each additional scanner<u>up to maximum 10</u> <u>marks</u>
			Desktop Computer/Laptop with minimum intel Core-i3 or equivalent (10 Mark)	

			 - 30 Desktop/Laptop -5 mark - Beyond 30, 1 mark for each additional desktop/laptop <u>up to maximum 10 marks</u> <u>Book Scanner (5 Mark)</u> - <u>2 Book Scanners – 2</u> - Beyond 2, 1 mark for each additional book scanner <u>up to maximum 5 marks</u> 	Desktop Computer/Laptop with minimum intel Core-i3 or equivalent (10 Mark) - 15 Desktop/Laptop -5 mark - Beyond 15, 1 mark for each additional desktop/laptop _up to maximum 10 marks Book Scanner (5 Mark) - 1 Book Scanners – 2 - Beyond 2, 1 mark for each additional book scanner _up to maximum 5 marks
4.2.8	Technical Documentation & Presentation on Approach and methodology	30	 Understand the scope Strategy to be adopted for implementation of large scanning & digitization project Strategy for error detection & quality check of scanned document Approach to handle data entry errors and their correctness Approach for storage & recovery of digitized data 	 Understand the scope Strategy to be adopted for implementation of large scanning & digitization project Strategy for error detection & quality check of scanned document Approach to handle data entry errors and their correctness Approach for storage & recovery of digitized data

7.12 ANNEXURE (P2): PRICE BID

(To be submitted on the Letterhead of the responding Company)

A. Scanning of Document

SN	Particulars	Type/Category	Cost /Per page including QC
			(Excluding applicable Tax)
		A4/Legal with 200 DPI Gray Scale/B&W	
		A4/Legal with 300 DPI Gray Scale/B&W	
		A4/Legal with 600 DPI Gray Scale/B&W	
1)	Scanning of Document (without OCR)	A4/Legal with 200 DPI Colour	
		A4/Legal with 300 DPI Colour	
		A4/Legal with 600 DPI Colour	
		Through overhead Book Scanner	
	A4/Legal with 200 DPI Gray Scale/B&W A4/Legal with 300 DPI Gray Scale/B&W A4/Legal with 600 DPI Gray Scale/B&W Scanning of Document (with OCR) A4/Legal with 200 DPI Colour A4/Legal with 300 DPI Colour	A4/Legal with 200 DPI Gray Scale/B&W	
		A4/Legal with 300 DPI Gray Scale/B&W	
2)		A4/Legal with 200 DPI Colour	
		A4/Legal with 300 DPI Colour	
		A4/Legal with 600 DPI Colour	
		Through overhead Book Scanner	

The cost of scanning and digitization of pages other than A4/legal shall be calculated using following formula

Legal/A4/Letter = As per cost quoted by bidder in respective dpi A3 = 2 x A4 (i.e. two times of A4) A2 = 4 x A4 (i.e. four times of A4) A1 = 8 x A4, (i.e. eight times of A4) A0 = 16 x A4(i.e. sixteen times of A4)

B. Data Entry (which includes index entry/data entry of legacy records)

SN	Particulars	Cost /Per 100 characters including QC (Excluding applicable Tax)
1)	Cost of Data Entry per 100 Character in English including one copy of printout for proof reading	
2)	Cost of Data Entry per 100 Character in Odia including one copy of printout for proof reading	
3) Cost of Data Entry per 100 Character in English		
4)	Cost of Data Entry per 100 Character in Odia	

C. Cost of Printing

SN	Particulars	Printing cost per page (Excluding applicable Tax)
1)	Document printing in B & W of A4/legal/Letter size	
2)	Document printing in Color of A4/legal/Letter size	
3)	Document printing in B & W of A3 size	
4)	Document printing in Color of A3 size	
5)	Document printing in A4 size paper rolls using dot matrix/line printer	
6) Document printing in A3 size paper rolls using dot matrix/line printer		

D. Development of Software DMS / Data entry (if not provided by Department

SN	Particulars	Lumpsum amount (Excluding applicable Tax)
7)	Cost of software application development and implementation of DMS / Data Entry Software for index entry after scanning/data entry of legacy records	

(Taxes will be paid extra as per prevailing rates)

Place & Date:

Note : At least 50% of technically qualified bidders with minimum 2 bidders in each category must agree to the L1 (Lowest) price for the proposed empanelment process to be effected. Otherwise, OCAC may cancel the entire bid process and go for fresh tender or cancel all commercial offers and ask for fresh commercial offers from all the technically qualified bidders.

Revised tender schedule

Event	Schedule	
Last date for submission of Bid	22.04.2021 by 12 Noon	
Opening of General & Technical Bid	22.04.2021 at 12:30 PM	
Technical Presentation (through VC mode)	22.04.2021 by 4 PM	
Link will be shared by 3 PM of 22.04.2021	22.04.2021 Dy 4 PW	
Opening of Commercial bid	23.04.2021 at 12:30 PM	

Other terms and conditions remain unchanged