



GLOBAL EXPRESSION OF INTEREST FOR SETTING UP OF IT / ITES / EHM UNITS / BUILT UP SPACE IN INFOVALLEY AT BHUBANESWAR

PROJECT BACKGROUND

To promote investment in Information Technology/ Information Technology Enabled Services/ Electronic Hardware Manufacturing Sector, Government of Odisha (GoO) is developing **Infovalley**- an IT Park comprising of Special Economic Zone (SEZ) and an Integrated Township on 202 Ha (500 Acres) of land in the south western parts of **Bhubaneswar**. Odisha Industrial Infrastructure Development Corporation (IDCO) is the nodal agency for development of Infovalley. The project site is located at a distance of 22 km from Bhubaneswar Airport and is in close proximity to NH-5.

INVITATION FOR GLOBAL EXPRESSION OF INTEREST

IDCO invites Global Expression of Interest (EOI) from following entities to participate in the Project, invest and set up their units / facilities within Infovalley:

- (i) **Category A:** Potential IT / ITES / EHM Companies - both export and domestic market oriented for plots / built up space and interested to set up their units within infovalley; and
- (ii) **Category B:** Infrastructure Developers interested to join hands with IDCO to develop support infrastructure and affordable built up space with plug & play facilities for IT / ITES / EHM Units.

PROJECT HIGHLIGHTS

- Encumbrance free land adjacent to NH-5 in prime location
- SEZ notified by Government of India
- Environmental Clearance for the overall project obtained
- State Government Incentives, Policies in place
- Basic Infrastructure provided by IDCO / GoO
- **Infosys Ltd.** already allotted land as Anchor Tenants

LIKELY PROJECT COMPONENTS

PROCESSING AREA OF SEZ

- Plotted Development - Others
- Plots for small and medium enterprises
- Built Up Space (IT Tower, Plug and Play)
- Infrastructure Facilities

MINIMUM REQUIREMENT

IDCO shall accept and consider EOIs only from those Interested Parties (**the Applicants**) which meet the following requirements.

Category A: IT / ITES / EHM Units

- a. **Financial Requirement:** Incorporated Entities having Annual Turnover of INR 30.00 (Thirty) Millions or **USD 1.00 (One) Millions** in any one of the preceding three (3) financial years; and
- b. **Experience Requirement:** Incorporated Entities should have operational experience in Information Technology / Information Technology Enabled Services or Electronic Hardware Manufacturing (IT / ITES / EHM) for at-least last three years.

Category B: Infrastructure Developers

- a. **Financial Requirement:** Incorporated Entities having minimum net worth of INR 100.00 (One Hundred) Millions or **USD 3.00 (Three) Millions** as on March 31, 2012; and
- b. **Experience Requirement:** Interested parties should have developed / constructed commercial / institutional space preferably in an SEZ and / or IT Park Project with aggregate built up area of 20,000 sq.mt. in last three (3) financial years.

PROJECT BRIEF MEETING

A project brief meeting shall be convened for interested parties at **1100 hours (IST) on 21.09.2012** in the Conference Hall of IDCO, IDCO Towers, Janpath, Bhubaneswar.

EOI SUBMISSION

The EOI Document including formats can be downloaded from www.idco.in. The completed EOI documents alongwith all supporting documents shall be submitted in the below mentioned address by **1700 hours (IST) latest by 10.10.2012** addressed to

The Chairman-cum-Managing Director,
Odisha Industrial Infrastructure Development Corporation,
IDCO Towers, Janpath, Bhubaneswar - 751 022, INDIA,
Phone: +91 674 2540820 / 2542869, **Fax:** +91 674 2542956 / 2540749, **Email:** mis@idco.in

This Invitation and / or acceptance of EOIs by IDCO does not make it obligatory for IDCO to allot land/ built up space to the Applicants expressing their interest. Further, IDCO reserves the right to reject all or any of the submissions hereunder without assigning any reasons whatsoever or undertake any other process for allotment of land for the Project independent & exclusive of this EOI.

**EXPRESSION OF INTEREST
FOR
SETTING UP OF IT/ITES/EHM UNITS/
BUILT UP SPACE
IN INFOVALLEY (IT & EHM PARK)
AT BHUBANESWAR**



Issued By:
Odisha Industrial Infrastructure Development Corporation
IDCO Towers, Janpath
Bhubaneswar -751022, INDIA
Ph: 0674-2540820, 2542869, 2542956(F)
August 2012

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PART – I: PROJECT INFORMATION BRIEF

A. BACKGROUND

1. Odisha is among the leading Information Technology/ Information Technology Enabled Services (IT /ITES) exporting States in the country. Government of Odisha (GoO) recognizes the potential of the IT/ITES and Electronic Hardware Manufacturing Sector in the country and accordingly, is developing **Infovalley** comprising an IT Special Economic Zone (SEZ) and an Integrated Township on around 202 HA (500 Acres) of land in the south western part of Bhubaneswar through Odisha Industrial Infrastructure Development Corporation (IDCO), the nodal agency for providing industrial infrastructure in the State. Government of India has notified the SEZ portion of the Project, and 50 acres of land has already been allotted to **Infosys Limited** as Anchor Tenants within the SEZ, for its second Development Centre in the State. This current Expression of Interest (EOI) exercise is primarily intended for participants interested for the balance SEZ portion of the Project.
2. IL& FS Infrastructure Development Corporation (IIDC) has been appointed by IDCO as Project Development Advisors for the Project.

B. OBJECTIVE OF THIS EOI

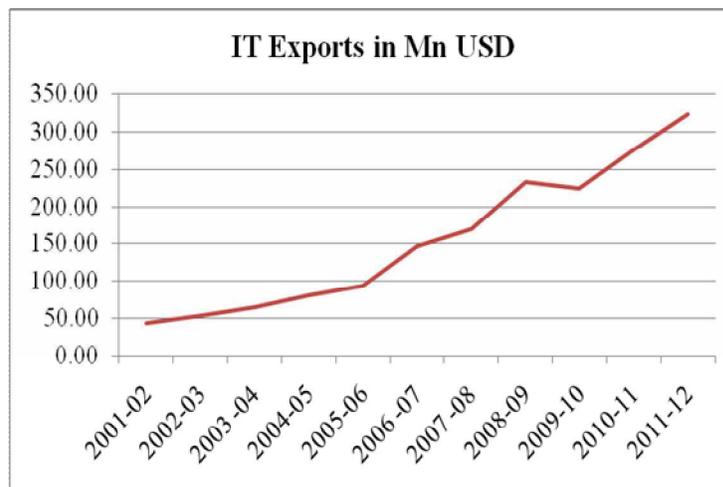
1. This EOI is meant for the following entities interested in the SEZ portion of the Project:
 - IT Units
 - IT Enabled Services (ITES) Unit
 - Electronic Hardware Manufacturing (EHM) Units
 - Developers interested in developing affordable work space, infrastructure facilities for IT/ITES/EHM Units
2. Objective of this EOI includes:
 - a) Identification of
 - (i) potent export oriented IT/ITES/EHM units interested to set-up their commercial establishments within the SEZ part of the project measuring 106 HA (262.52 acres). The requirement may either be in the form of plotted areas (minimum size of 0.5 acre and subsequent multiples of 0.25 acre each) or built up space;
 - (ii) potent IT/ITES/EHM units interested to set-up their commercial establishments outside the demarcated SEZ Area (Domestic Tariff Area). The requirement may either be in the form of plotted area or built up space ;
 - (iii) potent Infrastructure Developers interested to participate with IDCO to develop affordable work space and other support infrastructure for IT/ITES/EHM based units on commercial terms. The requirement shall be in the form of plotted areas with a minimum size of 3.00 acres and subsequent multiples of 1.00 acre each;

- b) Obtaining inputs in terms of desirable facilities required by the prospective units in terms of external infrastructure linkages, data connectivity, social infrastructure facilities and common facilities –within and outside the SEZ area.

C. IT/ITES INDUSTRY IN ODISHA

- Odisha comes in the top ten IT exporting States of the country (Source: STPI, Bhubaneswar) and IT/ ITES related activities for the State have remained mostly localized in and around the capital city of Bhubaneswar. Bhubaneswar has recently been upgraded from a Tier III to a Tier II City (NASSCOM). A recent study by NASSCOM and AT Kearney has identified Bhubaneswar among the top fifteen cities in India for IT-BPO growth in the “**Challengers**” category. It is among the top five locations in terms of ease in setting up business and doing business in India (WB Report 2007). More than 8000 engineers graduate every year from the State with majority migrating to other places for better career options. Major advantages of Bhubaneswar for growth of the IT/ ITES sector include:
 - Availability of quality technically qualified work force: The city has the presence of world class institutions, IIT being one among them.
 - Lower Attrition Rates
 - Availability of abundant power
 - Continuous efforts of GoO to encourage industries with a sectoral focus
 - Availability of support infrastructure and conducive environment
 - Lower cost of operations
 - Proactive State level policies and incentives:
 - ➔ Industries Policy Resolution (IPR) -2007
 - ➔ Odisha SEZ Policy (under finalization)
 - ➔ Information and Communication Technology (ICT) Policy
- IT industry in the State has experienced a steep growth during the last ten years. Of the total IT revenue generated for the State, around 98% is export oriented and the balance 2% is domestic business.

IT Exports from Odisha (Source: STPI, Bhubaneswar)



3. Most of the IT/ITES related business activities in the State have been concentrated in and around the State capital Bhubaneswar till date.

D. BHUBANESWAR PROFILE

1. The extended city (Bhubaneswar Cuttack Urban Complex) is inhabited by over a million people and maintains a high rate of population growth. In 2001, the population of Bhubaneswar was 0.64 million, housing nearly 11 percent of the urban population in the State. The City having an area of 332 sq. km. is bounded by River Daya and River Kuakhai in the south and west respectively. Nandankanan, a famous wild life sanctuary is located in the north of the city, whereas reserve forests lie on the west.
2. Being, the Capital City of Odisha it houses all Heads of Departments of the State. Bhubaneswar at present stands at the confluence of the past and the present i.e. threshold of transformation from Temple City to a Commercial Capital of the State. The present Bhubaneswar is transforming itself into a major centre for information technology, educational and research institutions.
3. During the last few years, Bhubaneswar has witnessed a phenomenal growth in IT & Corporate sector. The City has been a preferred investment destination for Foreign and Domestic investors and the City has also emerged as an IT/ ITES powerhouse with presence of IT majors.

E. PROJECT DETAILS

1. PROJECT CONCEPT

- i. The project in its entirety is proposed to be developed as an IT Park for IT / ITES & Electronic Hardware Manufacturing industries and social infrastructure including and township on 202 HA (500 acres)of land. As stated earlier, SEZ Notification for the proposed SEZ part has been obtained and land available for the same is about 102 HA (262.52 acres). Out of the same, 50 Acres of land has already been allotted to Infosys Limited, as Anchor Tenants for the Project. **Additionally around 115 acres of land is available adjacent to the project site which shall be integrated with the project as reserved green space.**
- ii. Within the proposed SEZ, core activities related to IT, ITES and EHM are proposed to be housed in a serene environment with abundance of green areas supported by robust IT infrastructure, well structured road network and other utility services. The activities shall be arranged in a suitable form as a combination of
 - Plotted developments,
 - Customized plots/ built-up space for small and medium segment players,
 - Built up spaces including semi-furnished office space,
 - Plug-and-play facilities,
 - Incubation centers

- iii. Subsequently, subject to the demand development of an Integrated Township is also likely to be taken up in addition to the above proposed IT SEZ within the Infovalley project comprising residential facilities along with commercial, retail and office spaces appropriately supported by other requisite infrastructure.
- iv. Functional core components supported by world class infrastructure and utilities amidst a green environment on a sustainable basis would be the distinctive feature of the project as a whole. Basic infrastructural facilities being proposed include:
 - Reserved green space
 - A systematic network of 4-lanes/2-lanes internal roads
 - Regular water supply with extensive water management systems
 - Reliable power supply to ensure maximization of production levels
 - Extensive broadband facilities and high-speed bandwidth to stay connected
 - Sturdy storm water and Sewerage networks
 - Efficient and professional service-oriented Operations & Maintenance systems
 - SEZ-related infrastructure and support facilities, including export related facilitation services.
- v. The following infrastructure facilities for the IT SEZ part shall be given priority based on SEZ Rules.
 - Twenty-four hours uninterrupted power supply at stable frequency
 - Reliable connectivity for uninterrupted and secure data transmission
 - Central air-conditioning system –to be developed by individual units
 - Ready to use, furnished plug and pay facility for end users

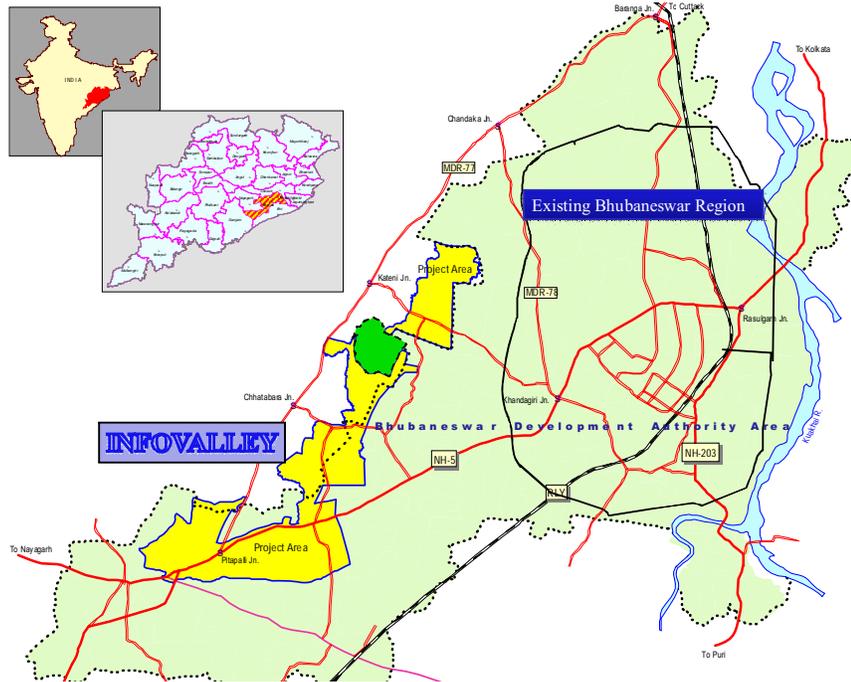
2. LIKELY PROJECT COMPONENTS

1 Likely Project Components

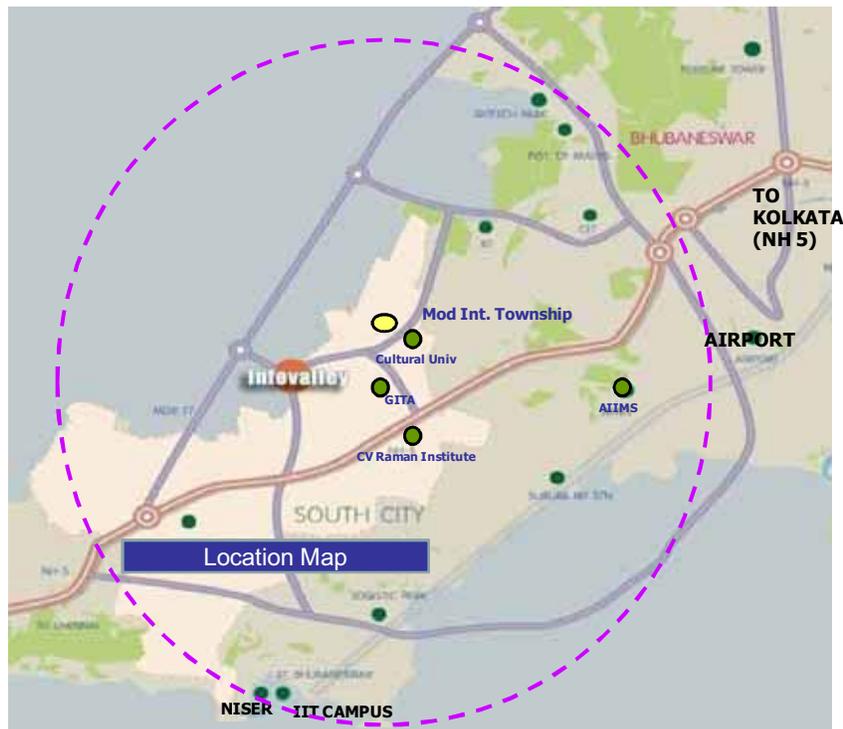
Processing Area

- Plotted Development- Anchor Tenants
- Plotted Development –others
- Plots for small and medium enterprises
- Built Up Space (IT Tower, Plug and Play)
- Roads, Utilities, Green Space

3. PROJECT LOCATION

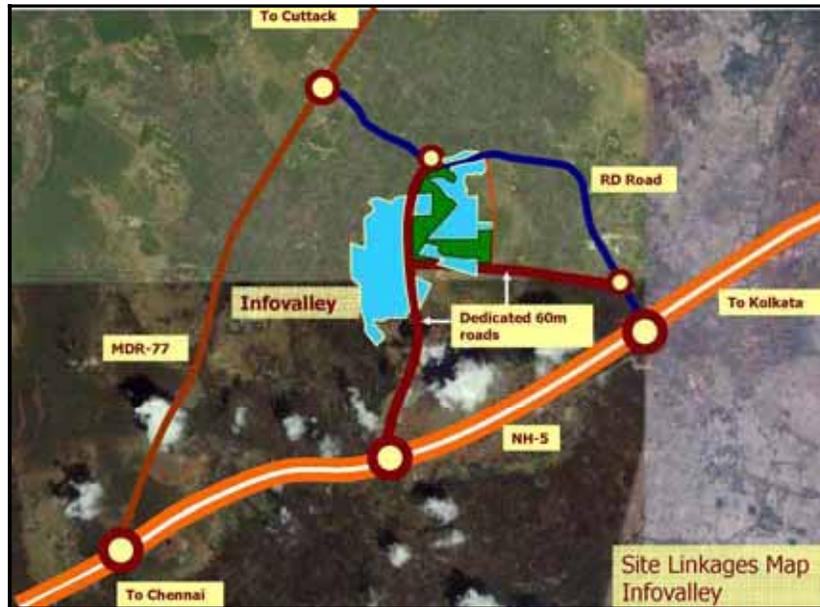


- i. The site is located in south western parts of Bhubaneswar in close proximity to National Highway 5 (NH-5) in Jatni Tahasil of Khurda district. The proposed site falls under “South City” of Bhubaneswar Development Authority (BDA) jurisdiction.



4. APPROACH TO THE SITE

i. Road:



- NH 5 – a part of the “Golden Quadrilateral” being developed by NHAI is one of the major links between eastern and southern India connecting Kolkata and Chennai. The proposed site is located towards the western side of NH 5. The nearest point of the site through the existing linking road is about 2.00 km from NH 5.
- The site is approachable from NH-5 from two different junctions as shown in the above figure. To provide better accessibility to the site, two dedicated roads out of which one of them has been developed by IDCO. Besides the site is also approachable from Cuttack via MDR 77 road

ii. Rail: Distance from nearest railway stations are as follows.

- Bhubaneswar Railway station-23.00 km
- Khurda Road Railway station - 9.00 km

iii. Air linkage: The site is located 22km from Bhubaneswar Airport. Bhubaneswar is well connected with direct flights to New Delhi, Kolkata, Chennai, Mumbai, Hyderabad and Bangalore.

F. IDCO TO PROVIDE INFRASTRUCTURE

It is intended that IDCO shall, either through itself or through its designated agencies, facilitate provision of the following in respect of the Project:

- Plotted Land free from encumbrances
- Built Up spaces –which may be developed by IDCO itself as promoters of the SEZ

- Approach Road to site and road network within project area
- Power Linkage
- Water Linkage
- Other infrastructure facilities-sewerage, drainage, street lighting etc.
- Facilitation in providing data connectivity through suitable service providers
- Facilitation of all SEZ related facilities as required from the State Government
- Facilitation for all approvals and clearances at the State level
- Facilitation in SEZ related compliance requirements including obtaining Letters of Approval for establishment of units and other requirements during the operational stage
- Operation and Maintenance facilities for the SEZ through an appropriate mechanism

G. PROPOSED IMPLEMENTATION MECHANISM

- 1 For the SEZ portion, the SEZ Developer –IDCO intends to provide external infrastructure linkages including connectivity to the demarcated site area through intervention of GoO Departments and agencies wherever required.
- 2 It is intended that depending on requirement of land for IT/ITES/EHM Units and Infrastructure Developers, plots of lands shall be allotted through a suitable mechanism within the SEZ on payment of advance lease premium. For the IT/ITES/EHM Units, single window clearance from Odisha Computer Application Centre (OCAC) for their respective proposed Units shall be a pre –requisite for allotment of land as mentioned above.
- 3 For such allotments to proposed IT/ITES/EHM Units, IDCO will facilitate as per applicable SEZ Rules, obtaining the Letter of Approvals (LoA) for the Units from the Development Commissioner’s office and fulfillment of other requirements. On obtaining the LoA, land shall be leased out to individual allottees based on payment already received during allotment.
- 4 Infrastructure Developers interested to join co develop facilities within Infovalley especially affordable built up space plug & play facilities specially for start –up ventures and MSME Units, shall be accorded Co-developer status in the SEZ as per applicable SEZ Rules against a payment of maintenance fees.
- 5 For such allotments of land within the SEZ to Infrastructure Developers, IDCO will facilitate the approval process by the Board of Approval (BoA) resulting in according Co-developer status to the Applicant as per applicable SEZ Rules. On obtaining the BoA approval on Co-developer status, land shall be leased out to individual allottees based on payment already received during allotment.
- 6 For entities seeking built up space including ready to use plug and play facilities within the SEZ, IDCO as Developers have initiated activities to create and provide such facilities by themselves to such units /applicants.
- 7 A suitable mechanism shall be worked out to take care of all SEZ related requirements during the operation period of the project.

- 8 The Operation and Maintenance of the SEZ shall be done by the Developer and the Co-developers and the expenses incurred on the same will be apportioned among the individual units within the SEZ.
- 9 For IT/ITES/EHM Units seeking plots/ built up space to cater predominantly to the domestic market, IDCO shall arrange to lease out such land/built up space either in the balance project area for Infovalley or in some suitable facility of IDCO outside Infovalley.
- 10 For necessary social infrastructure of the project including residential, commercial, institutional and recreation facilities, the requirements are likely to be fulfilled in the non SEZ area of Infovalley to the extent possible.

H. PROJECT HIGHLIGHTS

- Availability of encumbrance free land with 113 acres of additional greens
- Notification obtained for the proposed IT SEZ
- Adjacent to NH 5 in prime location
- Distance from Bhubaneswar Airport - 23 km
- Environmental Clearance for the overall project obtained
- State Government Incentives, Policies in place
- Proactive support by GoO/IDCO –Rs 150 crores allocated for external infrastructure linkages
- Approach road to site under implementation
- Construction water and power available
- 132 KV smart Grid for INFOvalley under implementation by IDCO
- Development process already initiated through allotment of land to Infosys as Anchor Tenants

PART – II: INSTRUCTIONS FOR SUBMISSION

A. INVITATION

1. IDCO invites Global Expression of Interest (EOI) from potent IT/ITES/EHM based Companies to showcase their interest towards participation in the Project, to invest and set up their units at Infovalley. Export oriented units having (proposed positive net foreign exchange earnings as per SEZ Rule 53) to express interest for plots or built up space within the Notified SEZ and other units to express interest for plots or built up spaces outside the SEZ . Existing units operating in Odisha are also invited to submit their EOI. Infrastructure Developers interested to develop support infrastructure and affordable built up space specially for start - up ventures and MSME Units on commercial terms are also invited to participate in the EOI process.

For IT/ITES/EHM based units, applications for plotted land shall be considered for allotment provided each such Application has a minimum size requirement of 0.50 acre and additional land is proposed to be made available in subsequent multiples of 0.25 acre each.

For Infrastructure Developers, applications for plotted land shall be considered for allotment provided each such Application has a minimum size requirement of 3.00 acres and additional land is proposed to be made available in subsequent multiples of 1.00 acre each.

2. For the purpose of abundant clarity it is hereby clarified that any and all response(s) to the advertisement inviting this EOI does not make it obligatory for IDCO to allot land to the Applicants expressing their interest. Further, IDCO reserves the right to reject all or any of the submissions hereunder without assigning any reasons whatsoever or undertake any other process for allotment of land for the Project independent & exclusive of this EOI . The said condition shall be read & construed as the essence of this EOI.

B. MINIMUM REQUIREMENTS TO PARTICIPATE IN THE EOI

1. IDCO shall accept & consider EOIs from only those Interested Parties (the ‘**Applicants**’) which meet the minimum requirements as mentioned below.

2. For IT/ITES/EHM based Companies

a) Financial Requirement – Incorporated Entities having an Annual Turnover of Rs 30.00 (Thirty) Millions or USD 1.00 Million during any one of the last three financial years as on March 31, 2012; and

b) Experience Requirement- Incorporated Entities should have direct operational experience in Information Technology/Information Technology Enabled Services or Electronic Hardware Manufacturing (IT/ITES/EHM)

3. For Infrastructure Developers

c) Financial Requirement – Incorporated Entities having minimum net worth of Rs 100 (One Hundred) Millions or USD 3.00 (three)Millions as on March 31, 2012; and

- d) **Experience Requirement-** Interested Parties should have developed/constructed commercial/institutional space preferably in an SEZ and /or IT Parks project with aggregate built up area of 20,000 sq mt in last three (3) financial years.

‘Net Worth’ for the purpose of this EOI process shall be computed as follows:

[NETWORTH = Subscribed and Paid Up Equity Share Capital + Reserves & Surplus – {Revaluation Reserves, Goodwill, Miscellaneous Expenses (to the extent not written off) and other Intangible Assets}].

C. SUBMISSION OF EOI

The EOI to be submitted by the Interested Parties shall include

- i. Cover Letter expressing interest to participate in the project in the form and manner prescribed hereunder as **Appendix I** ;
- ii. Details of Interested Parties (Applicants) in the form & manner prescribed here under as **Appendix II**;
- iii. Details of Experience in the form & manner prescribed here under as **Appendix III**;
- iv. Financial Details in the form and manner prescribed here under as **Appendix IV**; and
- v. Details of Applicant’s Development Plan in the form & manner prescribed here under as **Appendix V**

In addition to submission of the above, the Interested Parties may be required to make a presentation/ discussion with IDCO covering all the above aspects.

D. LANGUAGE OF THE EOI RESPONSE

The language of the EOI Response and related documents and correspondences shall be in the English language only.

E. PROJECT BRIEF MEETING

A Project Brief Meeting shall be convened for the interested parties, venue and time for which shall be as follows:

Venue:

Conference Hall

Odisha Industrial Infrastructure Development Corporation

IDCO Towers, Janpath

Bhubaneswar -751022

Date & Time: 11:00 Hrs on 21.09. 2012

F. EOI SUBMISSION – DATE AND TIME

1. The Interested Parties should submit their EOIs, in the form & manner mentioned in this EOI, hereinabove and seal it in an outer envelope and mark the envelope as “**EOI for Infovalley**” on or before 1700 hours (IST) on 10th October 2012.
2. The envelope shall clearly indicate the name and address of the Interested Party. All completed EOIs should be sent through registered/ speed post/ courier only at the address mentioned under Clause H herein below..
3. EOIs submitted by fax, telex, telegram or e-mail shall be rejected.

G. OUTCOME OF THE EOI

From this EOI exercise, subject to clause A(2) hereinabove, IDCO intends to decide on the basic project parameters in terms of plot sizes, common infrastructure facilities and other facilities that would be required and, at its sole discretion, may subsequently proceed with the provisional allotment of land /built up space within and outside the SEZ Area based on requirement.

H. EOI SUBMISSION DETAILS

1. The EOI should be addressed & submitted to

**Chairman-cum-Managing Director, IDCO
Odisha Industrial Infrastructure Development Corporation
IDCO Towers, Janpath
Bhubaneswar -751022
INDIA**

2. For more details, please contact :

Head Project Management Unit, IDCO at +91-674-2542869

Phone : +91 674 -254 2784, 2540820
Fax : +91 674- 2542956
Email : mis@idco.in / cmd@idco.in

PART – III: FORMATS FOR SUBMISSION

APPENDIX I: COVER LETTER

(ON LETTER HEAD OF APPLICANT)

Date:

To,

Chairman-cum- Managing Director
Odisha Industrial Infrastructure Development Corporation
IDCO Tower
Janpath
Bhubaneswar – 751022 (Odisha)
INDIA

Sub: Submission of EOI for participating in the proposed Infovalley in the Category __

Dear Sir,

- 1 With reference to your EOI document dated....., I/ We, having examined the EOI Document thoroughly and understood its contents and I/ We the undersigned am/ are hereby expressing our interest to setup a _____unit(Category A) or /.....(details to be filled up in case of Infrastructure Developer) Category B within Infovalley, Bhubaneswar.
- 2 We understand that the purpose of this EOI is to create initial awareness about the project for prospective investors/ entrepreneurs associated with the IT /ITES & EHM industry and Infrastructure Developers interested in developing affordable built-up space and other support facilities for IT/ITES/EHM Units, to carry forward the project and receive inputs/ concepts in developing the project contours with regards to nature of products, plot sizes required, infrastructure requirements, common facilities, O&M facilities, other relevant details and initiate the process of allocation of land within the SEZ part of Infovalley.
- 3 We understand that response to the advertisement inviting this EoI does not make it mandatory for IDCO to allot land to the Applicants expressing their interest. Further, IDCO reserves the right to reject all or any of the submissions hereunder without assigning any reasons whatsoever or undertake any other process for allotment of land for the Project independent & exclusive of this EOI. The said condition is and shall be read & construed as the essence of this EOI.
- 4 We understand that we satisfy the minimum requirements to participate in this EOI as outlined in the EOI document and have prepared our expression of interest for the captioned project. In addition to submission of the above, we may be required to make a presentation/ discuss with IDCO covering all the aspects as submitted in our expression of interest to participate in the project.
- 5 We agree and undertake to be bound by all the terms and conditions of the EOI.

(Name of the person)

(In the capacity of)

Company Seal

APPENDIX II: DETAILS OF INTERESTED PARTY/APPLICANT

S. No	Particulars	Details
1.	Basic Information of Organisation	
a)	Name of Firm	
b)	Country of incorporation	
c)	Address of the corporate headquarters and its branch office(s), if any, in India	
d)	Date of incorporation and / or commencement of business	
e)	Ownership of the Organisation	1. 2. 3.
f)	List of current directors	
2.	Brief description of the Company including details of its main lines of business.	
3.	Details of individual (s) who will serve as the point of contact/communication within the Company: (a) Name (b) Designation (c) Address (d) Telephone Number (e) E-Mail Address (f) Fax Number	
4.	Particulars of the Authorized Signatory of the Applicant: (a) Name (b) Designation (c) Address (d) Telephone Number (e) E-Mail Address (f) Fax Number	

- Memorandum and Articles of Association, Company Brochures to be attached

APPENDIX III: DETAILS OF EXPERIENCE
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**FOR IT/ITES/EHM BASED COMPANIES –DETAILS OF EXISTING FACILITIES
(TO BE IGNORED BY INFRASTRUCTURE DEVELOPERS)**

Item	Particulars of the Project
Company Name	
Operating unit/ Office location and address: Please mention whether current operations are from within SEZ or Domestic Tariff Area (DTA)	
Date of Incorporation & date of commencement of operation	
Key contact person for unit with contact number and email i.d.	
Nature of operations – IT/ITES/ EHM based	
Existing set-up/ Built-up area and Land Area	
Annual Turnover –Domestic and Exports – including countries of export	
Total no. of employees present with broad level details of technical/non- technical	
Expansion Plans if any	
Other details	

*The above format is to be filled up individually for each operating unit/ facility

**FOR INFRASTRUCTURE DEVELOPERS ONLY
DETAILS OF DEVELOPMENT/ CONSTRUCTION EXPERIENCE
(TO BE IGNORED BY IT/ITES/EHM BASED COMPANIES)**

S. N	Name of Project	Name Client/ Owner	Location	Type of Experience : Construction or Development	Details of Project in terms of Built-up Area	Value in INR Million	Constructed/ Developed as single entity or as Lead Member of Consortium	Completion Date	Area in Built up area Sq. mt.
1									
2									
3									
4									
5									

Note

- The claimed experience shall be supported by documentary evidence i.e. completion certificates, commissioning certificates etc.

APPENDIX IV: FINANCIAL CAPACITY OF INTERESTED PARTY
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In INR million

Interested Party Name	Annual Turnover			Tangible Net-worth
	2009-10	2010-11	2011-12	March 31, 2012

Instructions:

1. The Interested Party shall attach copies of Annual Reports for 3 (three) years preceding the EOI submission date.
2. Tangible Net-worth shall mean [Subscribed and Paid Up Equity Share Capital + Reserves & Surplus – {Revaluation Reserves, Goodwill, Miscellaneous Expenses (to the extent not written off) and other Intangible Assets}].
3. For any currency other than INR, appropriate conversion to INR may be made at the prevailing exchange rate as on the date of publication of the EOI Advertisement.

APPENDIX V: DETAILS OF PROPOSED FACILITIES
FOR IT/ITES/EHM BASED COMPANIES–
DETAILS OF PROPOSED UNIT
(TO BE IGNORED BY INFRASTRUCTURE DEVELOPERS)

Item	Particulars of the Project
Requirement for land plot (in acres) /built up space (in sq m) with justification (In case of land, Minimum 0.50 acre land requirement with subsequent multiples of 0.25 acre each)	
Requirement is within SEZ or Domestic Tariff Area (DTA)	
Nature of operations intended –IT /ITES/EHM based with brief profile	
Likely investment in INR Million with phasing –not to exceed seven years from start of operations	
Likely date of commencement of operations	
Expected Turnover in INR Million Separately for exports and domestic market if applicable	
Direct employment generation in phases in five years from start of operation (@ a minimum of 300 heads/acre)	
Requirement of Power in MW	
Requirement of Water in KL/day	
Requirement of data connectivity and other IT related infrastructure	
Requirement of other facility and utility (Export facilitation centre/ Training facilities/ Library/ Common Marketing Centres and willingness to pay for the facilities	

Requirement of social infrastructure facilities – residential/others	
Handholding expected from IDCO and GoO	
Other requirements if any	

**FOR INFRASTRUCTURE DEVELOPERS
DETAILS OF PROPOSED FACILITIES/BUILT UP SPACE
(TO BE IGNORED BY IT/ITES/EHM BASED COMPANIES)**

Item	Particulars of the Project
Requirement for land plot (in acres) with justification (Minimum 3.0 acre land requirement with subsequent multiples of 1.0 acre each)	
Nature of activity intended (built up space/plug and play facilities/incubation centres others) with brief profile	
Likely investment in INR Million with phasing –not to exceed five years from start of operations	
Likely date of commencement of operations	
Requirement of Power in MW	
Requirement of Water in KL/day	
Requirement of data connectivity and other IT related infrastructure	
Handholding expected from IDCO and GoO	
Other requirements if any	