

Pre-Bid Compliance Sheet for Selection of Consulting Agency for providing Project Management Unit (PMU) Support Services to OCAC Under Strengthening Statistical System in Odisha.

(RFP No.: OCAC-SEGP-MISC-0014-2022-24033)

| Sl. # | RFP Document Reference(s) (Section & Page Number(s)) | Content of RFP requiring Clarification(s) | Points of Clarification | Response of OCAC |
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| 1. | 4. Objectives of the PMU (page 7) | e. Preparation of RFP for setting up of the Project Management Unit (PMU) for DES | The proposed PMU at OCAC shall be responsible for strengthening of statistical system for entire state. Request to clarify the expected roles of the PMU planned for DES. | Details will be discussed during requirement study |
| 2. | 7.Scope of work (page 23) | f. Mapping of workflow (non IT) & administrative process for the services to be covered | Request to clarify the exact nature of this mapping. | Bidder to study the present business workflow of the organisation and map the hierarchy for administrative reporting |
| 3. | 6.1. Pre-qualification Criteria (page 15) | The Average Annual Turnover of the bidder from Consultancy services from last three financial years 2020-21, 2021-22 & 2022-23 shall be minimum of R 30 Crores (Indian Rupees Thirty Crores). | Request to keep the Average Annual Turnover of bidding firm as minimum Rs.500 Crores for last 3 FYs, so as to get quality output by engaging resources from big consulting firms having adequate experience. | No Change, As Per RFP |
| 4. | 6.1. Pre-qualification Criteria (5. Resource Strength Pg.#15) | The bidder must have at least 50 employees working in consulting out of which at least 5 resources with statistical analysis background on the payroll of the company as on date of publishing this RFP | Request to keep min. no. of employees of bidding firm as 200, so as to get quality output by engaging resources from big consulting firms having adequate experience. | No Change, As Per RFP |

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| 5. | 6.2. Technical Evaluation Criteria (1. Program Management Experience: Pg.#17) | The bidder must have successfully provided ONE consulting services to any Department of Government of Odisha preferably be in the area of Project Management with minimum value of at least ₹ 1 Crore. [Each project will be awarded 5 marks max up to 10 marks] | Request to increase the weightage on Odisha project experience and rephrase this criteria as follows: Each project will be awarded 5 marks max up to 20 marks | No Change, As Per RFP |
| 6. | 2. Factsheet (g. Selection Method Pg.#5) | QCBS (70% Weightage on Technical and 30% Weightage on Commercial Evaluation) | Request to increase the technical weightage percentage as 80%, so as to get good significance of Technical evaluation. The proposed QCBS ratio is 80:20. | No Change, As Per RFP |
| 7. | 2. Factsheet (q. Project Term Pg.#5) ----- 8. Project Duration (Pg.#30) | 3.5 Years ----- The duration of engagement is 3 years. The duration may be extended for another period of Two year based on the performance. | Request to clarify if the exact project duration is 3 or 3.5 years, since this has impact on resource and commercials planning. | The project duration is as per the Section 8 of RFP |
| 8. | 9. Key Deliverables (Pg.#30) | *Preparation, Publication and Bid Management of RFP for selection of System Integrator for Development, Management and Maintenance of CAPI and CATI based Digital Statistical Survey Management System. | Hope, both the listed points under 'Key Deliverables' are identical in nature. | Yes |

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| | | ----- *Selection of SI and completion of development of CAPI based Digital Survey Solution. | | |
| 9. | 9. Key Deliverables (Pg.#31) | Identification of data sets for preparation of digital district handbook | Few key deliverables are repeating like the one mentioned here. Also, identification of scheme for CAPI based survey to be in proper flow so as to understand the deliverable better. | These two points are separate requirement. Details will be discussed during the requirement study. |
| 10. | 9. Key Deliverables (Pg.#30) | Preparation of RFPs/Tenders | Request to furnish the detail list of the RFPs/Tenders planned to be published during the engagement period like few already mentioned in the document. | Details will be discussed during the requirement study. |
| 11. | 10. Payment Milestone (5 Project Management and Monitoring Phase) | Remaining 90% of the total cost to be paid monthly on pro-rata basis i.e. 2.5% per month based on Monthly Progress report Submission | Request to clarify whether the 2.5% per month payment (it signifies the payment is for 36 months or whole engagement duration of 3 years) shall be additional along with the other milestone wise payment defined in the payment milestone table from Sl.#1 to Sl.#4. | Whole Engagement Duration of 3 Years (2.5% X 36 months = 90%) |
| 12. | 6.1. Pre-qualification Criteria (8. Certifications Pg.#16) | The bidder must have ISO 9001:2015 and ISO 20000. All the certificates should be valid at the time of submission of bid. | PQ criteria is asking for ISO 9001:2015 & ISO 20000 and also there is marking in Technical Evaluation for ISO 20000 as below: Quality Certification - ISO 20000 = 2 Marks Request to clarify the same. Also, would request to consider | Please refer Corrigendum |

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| | | | certifications whose renewal is under process, due to expiry of validity period. | |
| 13. | 6.2. Technical Evaluation Criteria (Pg.#19) | Procurement-Cum-Contract Management Expert - Master's degree in business administration (MBA(Finance))/CA with valid registration at ICAI. | Request to consider MBA for this position, with minimum 10 years' experience in procurement and contract management related field. | No Change, As Per RFP |
| 14. | 6.2. Technical Evaluation Criteria (Pg.#19) | Sectoral Expert - Statistician: Minimum 15 years of experience working in the field of statistics, or in a similar role and understanding State and Central Statistical system. | For this position, request to consider minimum 10 years of experience working in the field of statistics, or in a similar role and understanding State and Central Statistical system. | No Change, As Per RFP |
| 15. | Assistance in bid process management (page.#26) | In bid management support while working with various committees that have been set-up | Request to clarify the work and functionalities of the Committees. | These committees are constituted for evaluation of bid and monitoring of various activities of the PMU team and implementation team |
| 16. | Key Deliverables (Pg# 29) | Preparation, Publication, Bid Management of RFP for selection of System Integrator for Development, Management and Maintenance of OISS Solution along with setting up of Data Warehouse and Data Analytics Software in consultation with DES. | Request to clarify whether the development/setting-up of Data Warehouse and Data Analytics software will be independent of the OISS solution. Do we plan to integrate the OISS solution with the envisaged data analytics platform. | Data Warehouse and Data Analytics software is an integral part of the OISS solution |

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| 17. | Key Deliverables(Pg# 29) | Development of Data Quality Assurance Framework based on NQAF and customization as per state need. Preparation, Publication and Bid Management of RFP for selection of agency for supply, installation and commissioning of hardware and OISS by OCAC in consultation with DES. | Requesting you to let us know if we have any existing Data Quality Framework or existing guidelines which will be further utilised for this assignment. | DES follows the Guidelines on NQAF issued by MoSPI, GoI |
| 18. | Resource Table (4. Sectoral Expert-Statistician Pg.#20) | Master's in statistics or equivalent from recognised Institution. PhD in Statistics will be an added advantage. Minimum 15 years of experience working in the field of statistics, or in a similar role and understanding State and Central Statistical system. | Request you to consider the amendment as mentioned below: Master's in statistics or equivalent from recognised Institution. PhD in Statistics will be an added advantage. Minimum 6-10 years of experience working in the field of statistics, or in a similar role and understanding State and Central Statistical system. | No Change, As Per RFP |
| 19. | Resource Table (3. Senior Consultant cum project leader Pg. # 18) | MSc / MTech in Computer Science or Information Technology or MCA/BE/B.Tech. Minimum 10 Years of experience IT Consulting | Request to consider the amendment as mentioned below: MSc / MTech in Computer Science or Information Technology or MCA/BE/B.Tech. Minimum 6-10 Years of experience IT Consulting | No Change, As Per RFP |
| 20. | Security Audit (Pg.#29) | Performing security & implementation audit | Please explicitly specify the regulations & controls behind fix and repeat audit in case of cyber security. Also please | Cyber Security Audit will be conducted by SI. PMU will |

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| | | | mention the periodicity of the internal audit process for converging the same. | prepare Test Cases in discussion with SI. |
| 21. | Payment Milestone (Pg# 30) | | Payment Milestone details are not clearly articulated in RFP. Is the S.NO 5 in the payment milestone table will be considered from the start of assignment. Or this will be considered once the activities corresponding to SI.No 1-4 are completed. The Overall cost/payment details needs more clarity. Kindly elaborate the step-by step payment details corresponding to the sub-activities from S.NO 1 - 5 | Whole Engagement Duration of 3 Years (2.5% X 36 months = 90%) |
| 22. | 18.9. Financial Bid format (Pg# 49) | No. of Months to be deployed (filled by bidder as per the requirement) | Request to specify the no. of deployment months for each resource category, so that actual effort estimation is clearly defined. This is required to create a level playing field for all bidders as part of the evaluation. | Please refer Corrigendum |
| 23. | 6. Evaluation Criteria 6.1. Pre-qualification Criteria Sl. No. 4 Page no. 14 | The bidder must have completed at least one Consulting project on automation relating to statistical projects for any State Govt./ Central Govt. agencies with order value minimum of R 3 Cr. in last 5 years from the date of submission. | Request to revise as "The bidder must have completed at least one Consulting project on automation relating to statistical projects for any State Govt./ Central Govt. agencies with order value minimum of R 1 Cr. in last 5 years from the date of submission" | No Change, As Per RFP |

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| 24. | 6. Evaluation Criteria 6.2. Technical Evaluation Criteria Sl. No. 1 Page no. 15 | Program Management Experience: The bidder must have the experience of engaging a Program Management Unit with contract value exceeding R 3 Cr. for any State/Central Government/PSU during last 5 years as on 31st March 2023. [Each project will be awarded 4 marks max up to 20 marks] | Request to revise as "Program Management Experience: The bidder must have the experience of engaging a Program Management Unit with contract value exceeding Rs 1 Cr. for any State/Central Government/PSU during last 5 years as on 31st March 2023. [Each project will be awarded 4 marks max up to 20 marks] | No Change, As Per RFP |
| 25. | 6. Evaluation Criteria 6.2. Technical Evaluation Criteria Sl. No. 3 Page no. 16 | Quality Certification - ISO 27001 = 3 Marks - ISO 20000 = 2 Marks | Request to revise the clause as Quality Certification - ISO 27001 = 3 Marks - CMM Level 3/ ISO 20000 = 2 Marks | Please refer Corrigendum |
| 26. | 2. Fact Sheet - Page 4 | Last date and time for receipt of proposals from Bidders - 22.03.2024 by 2:00 PM through e-Nivida Portal (www.enivida.odisha.gov.in) | We are keen to participate in this opportunity and possess the required expertise and experience for executing large scale projects of similar nature and therefore we wish to submit our Bid and be a part of this project. However, due to some specific requirement listed in RFP we require some extra time for internal approvals and submit a competitive and strong bid, therefore, it is requested to consider for an extension of the Online bid submission date to 2 weeks from the | Please refer Corrigendum |

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| | | | date of publishing of pre-bid response/corrigendum. | |
| 27. | 6.1. Pre-qualification Criteria - Pg 13 | Certifications - The bidder must have ISO 9001:2015 and ISO 20000. All the certificates should be valid at the time of submission of bid. | ISO 20000 is typically required for IT Development and IT managed services. Hence it is restricting the participation. Hence it is requested to kindly modify the clause accordingly. | No Change, As Per RFP |
| 28. | 6.2. Technical Evaluation Criteria - Pg 15 | Quality Certification - ISO 27001 = 3 Marks - ISO 20000 = 2 Marks | ISO 20000 is typically required for IT Development and IT managed services. As this RFP is for PMU Project only, Please modify the clause as follows: -ISO 270001=5 Marks | No Change, As Per RFP |
| 29. | 6.1. Pre-qualification Criteria; Pg 15, SL 2 : Turnover | The Average Annual Turnover of the bidder from Consultancy services from last three financial years 2020-21, 2021-22 & 2022-23 shall be minimum of R 30 Crores (Indian Rupees Thirty Crores). | Request to change the annual turnover to ensure competitive and quality bidding considering the nature and criticality of the project as follows: The Average Annual Turnover of the bidder from Consultancy services from last three financial years 2020-21, 2021-22 & 2022-23 shall be minimum of Rs 400 Crores (Indian Rupees Four Hundred Crores). | No Change, As Per RFP |
| 30. | 7. Scope of Work. Pg 26 Assistance in Bid Process Management (Including RFP preparation) | Assistance in Bid Process Management (Including RFP preparation) | we understand that no legal services will be provided to the client under this engagement. However, the Scope of Work includes services such as assistance in bid process management and | The legal clauses in the RFP or contract document is to be vetted with the Department and with the Legal |

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| | | | preparation of RFP documents, which is legal in nature. Since, we cannot provide any legal services directly or indirectly, hence Our scope is limited to technical/commercial aspect and our services will not include provision of any legal services or legal advice. No work performed by our employees shall be construed as legal service/legal advice. Please confirm. | Department of the State Government, if required. |
| 31. | Pg 19 Resource | SL No 2 : Procurement-Cum-Contract Management Expert - Master's degree in business administration (MBA(Finance))/CA with valid registration at ICAI. | As the positing required procurement - cum-Contract management expert, hence the qualification of the expert needs to be revised from MBA (Finance/CA) to MBA any discipline | No Change, As Per RFP |
| 32. | 6.1. Pre-qualification Criteria Pg 14 | SL 4. Consultancy Experience : The bidder must have completed at least one Consulting project on automation relating to statistical projects for any State Govt./ Central Govt. agencies with order value minimum of R 3 Cr. in last 5 years from the date of submission. | <p>The clause is restrictive as there are very limited projects on automations related to statistics. Hence, it is requested to kindly modify the clause as follows:-</p> <p>The bidder must have at least 2 Consulting project (completed/ongoing) on automation relating to statistical projects for any State Govt./ Central Govt. agencies with order value minimum of Rs 1.5 Cr. each in last 5 years from the date of submission.</p> | Please refer Corrigendum |

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| 33. | 7. Scope of Work & Page No. 24 | Hardware Requirement: The Consultant should carry out an exercise to identify the hardware present in each of the office locations. | Kindly mention the list of the office locations. | As per the requirement of the department |
| 34. | 7. Scope of Work -Data Digitization & Page No. 25 | The Consultants should identify the data which can be a) ported from the existing systems and b) records which needs to be scanned and digitally kept and c) data entry. | Please clarify the following: - As per the scope of work the data needs to be ported from existing system, kindly elaborate the types of the existing database and the applications from which the data needs to be ported. Also, kindly mention the indicative quantity of the records and departments from which the records have to be identified. -The consultant needs to carry out data quality check, post data entry, please clarify whether the bidder has to do the quality check for some percentage of the total records or all records which are being digitized. | Details will be discussed during requirement study |
| 35. | 6.2 Technical Evaluation Criteria Page.15 / Point 1. | Program Management Experience: The bidder must have the experience of engaging a Program Management Unit with contract value exceeding R 3 Cr. for any State/Central Government/PSU during last 5 years as on 31st March 2023. | It is suggested that the clause be modified as follows. The bidder must have the experience of engaging a Program Management Unit with contract value exceeding R 2 Cr. for any State/Central Government/PSU | No Change, As Per RFP |

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| | | [Each project will be awarded 4 marks max up to 20 marks] | during last 5 years as on 31st March 2023. | |
| 36. | 6.1. Pre-qualification Criteria Page 14 / SL5 | Resource Strength : The bidder must have at least 50 employees working in consulting out of which at least 5 resources with statistical analysis background on the payroll of the company as on date of publishing this RFP. | As the project involves multiple work domain and expertise, hence it is requested to please modify the clause as follows: The bidder must have at least 50 employees working in consulting out of which at least 5 resources with statistical analysis/Program Management/Data Analytics/IT background on the payroll of the company as on date of publishing this RFP. | No Change, As Per RFP |
| 37. | 6.2. Technical Evaluation Criteria, Pg 17 f) | f. The CVs proposed by the bidder for evaluation should be deployed. There is no change in the resources during the initial 6 months. However, replacement is allowed in case of resignation or medical exigencies of personnel subject to furnishing of appropriate relieving certificate. | It is observed that due to delay in finalization of tendering process due to multiple approval process in government tendering process, the resources proposed during the bidding stage may not be available to due to reasons which is out of the control of the bidder. Hence, it is request to kindly modify the clause as follows: "f. The CVs proposed by the bidder for evaluation should be deployed. However, in case of replacement the bidder shall propose resources with equivalent or higher qualification and experience to | No Change, As Per RFP |

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| | | | ensure the compliance of the RFP for the replaced position. | |
| 38. | Additional | Additional | As part of our organization policy, while participating in the BID we have to create the client database for our records. Hence would request to please share the PAN/TAN of the purchaser. | As per policy, OCAC cannot provide the same to any bidders |
| 39. | 6.1. Pre-qualification Criteria (Page No. 14), SL.No. 2, Turnover | The Average Annual Turnover of the bidder from Consultancy services from last three financial years 2020-21, 2021-22 & 2022-23 shall be minimum of R 30 Crores (Indian Rupees Thirty Crores). | The Average Annual Turnover of the bidder from Consultancy services from last three financial years 2020-21, 2021-22 & 2022-23 shall be minimum of R 20 Crores (Indian Rupees Twenty Crores). | No Change, As Per RFP |
| 40. | 6.1. Pre-qualification Criteria (Page No. 14), SL.No. 4, Consultancy Experience | The bidder must have completed at least one Consulting project on automation relating to statistical projects for any State Govt./ Central Govt. agencies with order value minimum of R 3 Cr. in last 5 years from the date of submission. | The bidder must have completed/ongoing at least one Consulting project with statistical/Data Analysis/AI/Machine Learning components for any State Govt./ Central Govt. agencies with order value minimum of R 3 Cr. in last 5 years from the date of submission. | Please refer Corrigendum |
| 41. | 6.1. Pre-qualification Criteria (Page No. 14), SL.No. 5, Resource Strength | The bidder must have at least 50 employees working in consulting out of which at least 5 resources with statistical analysis background on the payroll of the company as on date of publishing this RFP | The bidder must have at least 50 employees working in consulting on the payroll of the company as on date of publishing this RFP | No Change, As Per RFP |

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| 42. | 6.1. Pre-qualification Criteria (Page No. 14), SL. No. 8, Certifications | The bidder must have ISO 9001:2015 and ISO 20000. All the certificates should be valid at the time of submission of bid. | The bidder must have ISO 9001:2015 and ISO 27001. All the certificates should be valid at the time of submission of bid. | Point of Clarification is not clear to the committee |
| 43. | 6.2. Technical Evaluation Criteria (Page No. 14), SL. No. 2, Advisory and Consulting Experience in Statistical & Data Analytics | <p>The bidder must have the experience of Statistical or Data Analysis experience with any advisory or consultancy related project with Central Govt. or its agencies/State Govt. or its agencies/ULB or its agencies/international donor agencies in India</p> <p>[Each project will be awarded 4 marks max upto 20 marks]</p> | <p>Understanding the background of the data flow and assimilation from Block/District/State HQ, it is imperative to use cutting edge technologies like AI, ML. Therefore, it is requested to amend the following criteria:</p> <p>The bidder must have the experience of Statistical or Data Analysis experience in any advisory or consultancy related project with Central Govt. or its agencies/State Govt. or its agencies/ULB or its agencies/international donor agencies in India</p> <p>[Each project will be awarded 4 marks max upto 20 marks. Project with emerging technologies like Artificial Intelligence & Machine Learning should be given special preference with additional 5 marks.]</p> | No Change, As Per RFP |
| 44. | 6.2. Technical Evaluation Criteria (Page No. 15), SL.No. 3, Quality Certification | <p>Quality Certification</p> <p>- ISO 27001 = 3 Marks</p> <p>- ISO 20000 = 2 Marks</p> | This clause has been included in the Pre-Qualification Criteria. This may be kindly removed | Please refer Corrigendum |

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| 45. | 6.2. Technical Evaluation Criteria (Page No. 14), SL. No. 4 | <p>The bidder must have successfully provided ONE consulting services to any Department of Government of Odisha preferably be in the area of Project Management with minimum value of at least R 1 Crore.</p> <p>[Each project will be awarded 5 marks max up to 10 marks]</p> | <p>Odisha Experience It is understood that the exchange of data from various level of the state govt. e.g. Block to District level, District to State Level is critical for the success of the project. It is therefore requested that, consultant having presence at district level can add significant value for the success of the project. Hence, the following criteria may be considered to modified as below;</p> <p>The bidder must have successfully provided ONE consulting services to any Department of Government of Odisha preferably in the area of Project Management with minimum value of at least R 1 Crore.</p> <p>[Each project will be awarded 5 marks max up to 10 marks, Bidders having presence in 20+ Districts of the State through a single project shall be awarded additional 5 marks.]</p> | No Change, As Per RFP |
| 46. | 2. Factsheet; Page 4 | Project term is mentioned 3.5 years. However, in Section-8 (Project Duration), it is mentioned that "The duration of engagement is 3 years. The duration may be extended for another period of | Kindly clarify the engagement duration. | The project duration is as per the Section 8 of RFP |

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| | | Two year based on the performance." | | |
| 47. | 6.1 Pre-qualification Criteria; Page-14 | 2. Turnover: The Average Annual Turnover of the bidder from Consultancy services from last three financial years 2020-21, 2021-22 & 2022-23 shall be minimum of Rs. 30 Crores (Indian Rupees Thirty Crores). | Considering the enormity and importance of the proposed engagement, it is imperative to engage with a firm with good financial strength. Hence, we request to revise the value to Rs. 300 Crores (Indian Rupees Three Hundred Crores) . | No Change, As Per RFP |
| 48. | Technical Evaluation Criteria Section-6.2 Page-18 | 1. Deliverables of "Data Management-cum-Quality Expert": Develop and implement procedures for effective data management. Oversee and manage staff members in the daily use of data systems. Guarantee adherence to legal and Government regulations. Continually develop data management strategies. | As per our understanding, "Guarantee adherence to legal and Government regulations", should not be a deliverable of "Data Management-cum-Quality Expert". Also, as part of deliverable, PMU cannot provide any legal consultancy as this requires separate license. We understand that the Data Management-cum-Quality Expert will assist the Client to frame or review the data policy to be finalized by the client. Hence, we request to modify the clause accordingly. | The legal clauses in the RFP or contract document is to be vetted with the Department and with the Legal Department of the State Government, if required. |
| 49. | 6.2. Technical Evaluation Criteria; Page-18 | Procurement-cum-Contract Management Expert": Qualification: Master's degree in | We request you to change the Qualification as mentioned below: Master's degree in business administration (MBA) / PGDBA/ PGP/ | No Change, As Per RFP |

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| | | <p>business administration (MBA(Finance))/CA with valid registration at ICAI.</p> <p>Deliverables: Preparation of RFP, RFQ, Contract Management. Liaising with internal project teams and maintaining strong supplier relations. Preparing and issuing purchase orders and agreements. Draft, evaluate, negotiate, and execute contracts.</p> | <p>PGM/ CA with valid registration at ICAI as many of the premier institutes does not provide any specialization. Also, relevant experience is already asked in the RFP.</p> <p>As per our understanding, the professionals to be deployed in the proposed engagement, shall support OCAC in preparing and issuing purchase orders and drafting agreements with data points. All procurement related decisions will be taken by the Client.</p> <p>Kindly confirm whether our understanding is correct.</p> | Yes |
| 50. | 6.2. Technical Evaluation Criteria; Page-18 | <p>4. Sectoral Expert-Statistician: Master's in statistics or equivalent from recognised Institution. PhD in Statistics will be an added advantage.</p> <p>Minimum 15 years of experience working in the field of statistics, or in a similar role and understanding State and Central Statistical system.</p> <p>Deliverables: Creating and maintaining databases using statistical software programs, such as SPSS/SAS or Stata etc.</p> | <p>Request you to change the Experience criteria as below as deployment of such highly experienced resource onsite will become very difficult-</p> <p>Master's in statistics / economics or equivalent from recognised Institution. PhD in Statistics / economics will be an added advantage.</p> <p>Minimum 10 years of experience working in the field of statistics, or in a similar role and understanding State and Central Statistical system.</p> <p>Regarding deliverables of the proposed</p> | No Change, As Per RFP |

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| | | | <p>resource, Creating and maintaining databases using statistical software programs, such as SPSS/SAS or Stata etc.</p> <p>- the resource shall not be in a position to create or maintain any database. The database to be created or maintained by the SI whereas the Statistical will be responsible for the following activities-</p> <p>Analysing data using statistical techniques, formulas, and calculations. Performing statistical tests to determine the reliability and soundness of results.</p> | |
| 51. | 4. Objectives of the PMU, Page 6 | The broad objectives of the PMU | We understand that the broad objectives of the PMU mentioned in the section are largely objectives/outcome of the entire project. We understand that some of the activities such as development of software, setting up of IVRS, GIS, implementation support etc. shall be in the scope of the system integrator to be selected. Please clarify if the understanding is correct. | Yes |
| 52. | 5.4.3. Earnest Money Deposit; Clause f. (v); Page 9 | A Proposal contains deviations (except when provided in conformity with the RFP) conditional offers and partial offers. | We understand that the clause refers only to the material deviations of the RFP. The bidder shall be allowed to provide some assumptions and limitations in the | No Change, As Per RFP |

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| | | | proposal according to scope of work mentioned in the RFP. | |
| 53. | 2. Factsheet; Page 5 | l) Last date and time for receipt of proposals from Bidders : 22/03/2024 by 02:00 PM | Request you to kindly extend the bid submission timeline by at least 3 weeks from the date of publication of the pre-bid response so as to allow us to complete all the internal processes. | Please refer Corrigendum |
| 54. | 2. Factsheet; Page 5 | g) QCBS (70% Weightage on Technical and 30% Weightage on Commercial Evaluation) | The execution of this project requires the involvement of experts from multiple domains along with backend support from teams. Looking into the level of complexity, the quality aspects to be maintained throughout the project period. Hence, we request to please change the QCBS selection criteria as: <i>QCBS (80% Weightage on Technical and 20% Weightage on Commercial Evaluation)</i> | No Change, As Per RFP |
| 55. | 6.2. Technical Evaluation Criteria; Page 17 | The bidder must have successfully provided ONE consulting services to any Department of Government of Odisha preferably be in the area of Project Management with minimum value of at least R 1 Crore. [Each project will be awarded 5 marks max up to 10 marks] | We understand that there is a typo. Bidder to submit two project citations to meet the criteria as below - "The bidder must have successfully provided consulting services to any Department of Government of Odisha preferably be in the area of Project Management with minimum value of at least R 1 Crore." Please confirm. | Bidder should have successfully completed ONE consulting services. |

| Sl. # | RFP Document Reference(s) (Section & Page Number(s)) | Content of RFP requiring Clarification(s) | Points of Clarification | Response of OCAC |
|-------|---|--|--|---|
| 56. | 6.2. Technical Evaluation Criteria; Page 19 and 18.9. Financial Bid format; Page 49 | <p>Resource Requirement: Fixed resources - 4</p> <ul style="list-style-type: none"> i. Data Management-Cum-Quality Expert ii. Procurement-Cum-Contract Management Expert iii. Sr. Consultant-cum-Team Leader iv. Sectoral Expert-Statistician <p>and</p> <p>Optional resources - 2</p> <ul style="list-style-type: none"> i. Sectoral Expert- Economist ii. Data Scientist | <p>The scope of work in the RFP is exhaustive and the resources mapped in the RFP for the same may not be adequate. The delivery of such a project would require effort / involvement of a number of additional resources having expertise in various fields.</p> <p>Please confirm if the effort / cost of such additional resources are to be factored in with the existing resource in terms of man-months required and cost.</p> | <p>Additional resources requirement is mentioned under Optional Resources. Bidder has to submit the person man-month rate in the commercial bid format.</p> |
| 57. | 9. Key Deliverables Page 31 | <p>The above deliverables and timelines are indicative in nature in order to assess the quantum of work, the selected agency must undertake other activities related to DES project as and when assigned by OCAC from time to time. The selected PMU agency shall submit the Inception Report with project deliverables and timeline in consultation with OCAC and DES.</p> | <p>The timelines for deliverables could not be found in the RFP. Request to please provide the same so that effort estimation can be done and the engagement of the proposed period can be worked out well. In addition, the same will be the crux of any bidder's A&M.</p> | <p>Timelines for deliverables will be decided on mutual discussion with the DES after longboarding of the selected bidder through this RFP</p> |

| Sl. # | RFP Document Reference(s) (Section & Page Number(s)) | Content of RFP requiring Clarification(s) | Points of Clarification | Response of OCAC |
|-------|--|--|--|---|
| 58. | Scope of Work Section-7 Page-23 | <p>National & International Best Practice Study: As a part of the assignment, the consultant is required to study the best practices from strategy, process, people & technology perspective and prepare the report with recommendations to add value in the initiatives envisaged under the project. As a part of the assignment, the consultant shall undertake the following key activities:</p> <ul style="list-style-type: none"> * Study the IT initiatives in same department in advanced States / Nations (cover at least 2 national / International) * The Best practices report shall contain those practices which have the potential of being incorporated in the proposed project. | There are multiple parameters to rate the performance of states / nations. Kindly clarify the meaning or parameters to be factored in deciding advanced states / nations. | This may be taken up during the As-Is requirement study with DES after longboarding of the selected bidder through this RFP |
| 59. | 6.2. Technical Evaluation Criteria; Page-20 (Below the resource table) AND 18.9. Financial Bid Format; Page-49 | *The list of Resources is indicative in nature. OCAC may ask for any changes (increase or decrease in any of the positions or deployment/ engagement period) in the requirement structure depending upon the need and desired of the Authority. | Please clarify the following: 1. If bidder fills the deployment months and OCAC asks to decrease the no. of positions, deployment / engagement period, the basis of pricing will change which might not be viable. 2. If bidder fills up both deployment | Please refer Corrigendum |

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| | | <p>AND</p> <p>Table for Fixed resource cost - A : Person Month Rate (INR) No. of months to be deployed (filled by bidder as per the requirement)</p> | <p>months and person month rate, how will the comparison be made, since different bidders might estimate different levels of effort.</p> <p>Our suggestion is that client allows for a single lump-sum quote for the entire assignment, clearly marking the resources that need to be deployed with minimum deployment period and asking bidders to submit their effort estimation for the lump sum price.</p> | |
| 60. | 6.3 Evaluation of Commercial Bids Page 21; Clause b | Only fixed price financial bids indicating total price for all the deliverables and services specified in this bid document will be considered. | <p>Price for deliverables / services have not be asked separately and only person month costs with deployment period has been asked in the Financial Bid format.</p> <p>Kindly confirm what will be the financial bid evaluation parameter.</p> | Bidders to be submit the Commercial Bid as per the format. Please refer corrigendum. |
| 61. | 17.3 Purchaser's Procurement Rights Page 35; Clause 8 | Should the Purchaser be unsuccessful in negotiating a contract with the selected bidder, the Purchaser will begin contract negotiations with the next best value bidder in order to serve the best interest. | Kindly clarify the basis for negotiation to be unsuccessful. | No Change, As Per RFP |

| Sl. # | RFP Document Reference(s) (Section & Page Number(s)) | Content of RFP requiring Clarification(s) | Points of Clarification | Response of OCAC |
|-------|---|--|--|--------------------------|
| 62. | 17.3 Purchaser's Procurement Rights Page 35; Clause 11 | The Purchaser understands and appreciates that the proposal is for an integrated application and the change / addition / deletion as per above shall not result in change of the overall scope of the Project for which the RFP is sought. However, quantities depending on number of schools can be added / deleted based on actual situation on ground, as part of Change Management. Approved Scope should include total number of schools and users at the time of approval of SRS and commencement of Development/ Customization/ Integration | This clause does not seem to be relevant to the RFP. Kindly clarify. | Please refer corrigendum |
| 63. | 6.2. Technical Evaluation Criteria; Page 16,17; Sl. No. 2 (Table) | <p>Advisory and Consulting Experience in Statistical & Data Analytics</p> <p>The bidder must have the experience of Statistical or Data Analysis experience with any advisory or consultancy related project with Central Govt. or its agencies/State Govt. or its agencies/ULB or its agencies/ international donor agencies in India</p> | <p>We request to kindly also consider implementation experience along with Consulting experience. Suggest to kindly modify the clause as:</p> <p>Advisory and Consulting Experience in Statistical & Data Analytics</p> <p>The bidder must have the experience of Statistical or Data Analysis experience with any advisory or consultancy or implementation related project with Central Govt. or its agencies/State Govt.</p> | No Change, As Per RFP |

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|-------|--|--|---|------------------|
| | | <i>[Each project will be awarded 4 marks max up to 20 marks]</i> | <p>or its agencies/ULB or its agencies/ international donor agencies in India</p> <p><i>[Each project will be awarded 4 marks max up to 20 marks]</i></p> | |