

**Pre Bid Query Resolution Sheet in respect of RFP Selection of a firm for Preparation of
DPR, RFP, Bid Evaluation & Onboarding Support to Odisha Computer
Application Centre (OCAC) for developing Odisha Semiconductor and ESDM Park**

RFP Reference No OCAC-IFITP-IP-0009-2023-24048 Dated 14-Mar- 2024

Sl. No.	RFP Document Ref.	Content of RFP requiring Clarification(s)	point of Clarification sought /Remark by prospective bidders	Resolution of OCAC
	(Section & Pg. No.)			
1	Fact Sheet point j), page 5)	E-tender schedule- Due Date and Time of submission of Tender - 03.04.2024 till 11 am	Keeping in perspective of this being a specialised bid which requires selected experts, with relevant experience and market capability to come together, we request you to please extend the date of submission by 30th of April 2024. This will help us to put together a comprehensive document with all the requisites and the right set of experts for us to make an informed submission.	E-tender schedule- <ul style="list-style-type: none"> ● Tender Closing Date and Time: 22-04-2024, 5.00 PM ● Cover One Opeing date & Time: 23-04-2024, 11.30 AM ● Cover Two Opeing date & Time: 30-04-2024, 11.30 AM

2	Pre- qualification criteria, point d), page 16	<p>Manpower:</p> <p>The bidder must have at least 5 full time professional resources on its payroll and access to consultants and advisors with adequate expertise in Semiconductors and Electronics on the date of submission of the bid</p> <p>Proof: Copy of the latest EPF deposit challan or declaration from HR</p>	<p>As information on manpower employed is company sensitive information, especially for a firm like PwC being a large audit company, we will not be able to provide a declaration from HR or proof of EPF deposit challan. Hence, we request you to please remove this requirement from the pre-qualification criteria.</p>	<p>No Change, as per RFP</p>
3	Pre- qualification criteria, point e), page 16 and Technical evaluation criteria, point 1), page 18	<p>Technical CapabilityThe bidder should have successfully prepared a minimum of 3 DPRs in the Semiconductor and Hitech Electronics Projects and have a sound understanding of the needs of semiconductor companies in the last 5 years.Relevant Experience:Minimum Eligibility: The bidder should have successfully prepared a minimum of 3 DPRs in the Semiconductor and Hitech Electronics Projects and have a sound understanding of the needs of Semiconductor companies in the last 5 years.International entities can also apply directly or with Indian partners.'</p>	<p>1. India is currently at a nascent stage of witnessing grounding of investments from the Semiconductor industry, especially for fabrication and OSAT. Hence, most of the semiconductor companies which have announced their investments in India are currently in the process of finalising their conceptualised projects and many other such companies are yet to reach the stage of DPR preparation. Hence, " bidder should have successfully prepared a minimum of 3 DPRs in the Semiconductor and Hitech Electronics Projects.." is a restrictive clause. We request if DPRs prepared for semiconductors /(or) electronics /(or) hitech electronics can be</p>	<ul style="list-style-type: none"> ●Bidder should have successfully prepared a minimum of 3 DPRs in Semiconductor/Electronics/ Hitech-Electronics. ●Projects delivered jointly as part of consortium is acceptable.

			submitted for this requirement.2. Request you to please allow us to showcase projects where we have delivered jointly as part of consortium/ as subcontractors	
4	Pre- qualification criteria, point g), page 17	<p>Power of Attorney for Authorized Signatory</p> <p>The bidder shall submit Power of Attorney, duly authorizing the person signing the documents to sign on behalf of the bidder and thereby binding on the bidder</p>	We request you to kindly allow for submission of Board Resolution in place of Power of Attorney, in case of non-availability / difficulty to avail the PoA	No Change, as per RFP
5	Technical evaluation criteria, point 2), page 18	<p>Resource 1:Numbers required: 1 full time resource, Experience: 10+ years in Semiconductor DPR/ technical feasibility -electronics/ semiconductors/ CoEsRemuneration: NAQualifications: B.Tech/B.E. or above in Electronics/ Electronics and Communication/ equivalent disciplineMaster’s degree in Electronics or related field: 2.5 marksDirect work experience in fab or fabless industry: 5 marksAny publication in electronics/ semiconductor domain in a leading journal: 2.5 marksAny patent in electronics/ semiconductor domain:2.5 marksAffiliation with associations such as IEEE or</p>	In our experience of delivering PMU projects for similar scope of work as mentioned in the RFP, we understand that the resource requirement is typically as follows:1. Team Leader who understands semiconductor and electronics domain and has experience in providing inputs for DPR for industrial parks - 10 years experience (B.Tech / MBA) - with experience of having delivered DPR projects, project reports of industrial parks/ SEZ/ industrial corridors, etc.2. Bid process expert - 6-7 years (MBA) - relevant experience in bid process management such as support in developing bid documentation,	No Change, as per RFP

		<p>othersimilar bodies: 2.5 marks Resource 2:Numbers required: 1 full time resource, Experience: 4+ years in project funding and financial analysisRemuneration: NAQualifications: CA/CPA/ACCA/MBA financeDirect work experience in fab or fabless industry: 5 marksAny publication in finance/ accounting/ relatedarea in digital or print media: 2.5 marks</p>	<p>revenue model for the project, MDO, etc for industrial parks, SEZ, industrial corridors, etc. 3. Financial expert - 5 - 6 years (CA/CPA/ACCA/MBA) - Working on financial viability, feasibility studies for infrastructure projects with experience of working on such similar engagements 4. Infrastructure Expert - 4-5 years (B.Tech / MBA) - experience in undertaking infrastructure planning for such similar projects in the past for industrial corridors/ SEZ/ industrial parks, etc. 5. Support Staff - 2-3 years (MBA) - (S)he should have worked as member in preparation of project reports/ bid process management in such similar engagements in industrial corridors/ SEZ/ industrial parks, etc. 6. Procurement expert - 5 - 6 years (B.Tech/ MBA) - relevant experience in bid process management such as support in developing bid documentation, revenue model for the project, MDO, etc for industrial parks, SEZ, industrial corridors, etc. Further, we understand the following:1. Having patents in the field of electronics / semiconductor domain is not required for development of industrial parks -</p>	
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6	Technical evaluation criteria, point 2), page 19	No clause in RFP	We request client to mention the survival period of confidentiality obligations to one year post expiry or termination.	No Change, as per RFP

7	N/A	No clause in RFP	<p>Client is requested to include to clause to state that we will not be liable for any indirect and consequential losses or damages. This is as per GFR and Meity guidelines and also the industry standard. Even the Contract Act, stipulates and remote and consequential damages are not payable. Client is requested to include the below clause:</p> <p>"Purchase/Client agrees that Consultant will not be liable for (i) loss or corruption of data from your systems, (ii) loss of profit, goodwill, business opportunity, anticipated savings or benefits or (iii) indirect or consequential loss."</p>	No Change, as per RFP
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8	N/A	No clause in RFP	<p>Since, Exceptions to confidential information are not provided, Client is requested to allow standard exceptions to confidential information, which is industry standard and reasonable. Not all information can be regarded as confidential. For eg., if the information is in public domain, we cannot be expected to keep it confidential at our end. Similarly, if any information is liable to be disclosed under the RTI, giving it a confidential status and obliging us to keep such information confidential is not correct. We request inclusion of following clause:"Confidential information does not include any information which (i) is rightfully known to the recipient prior to its disclosure; (ii) is independently developed by the recipient without use of or reliance on confidential information; or (iii) is or later becomes publicly available without violation of this agreement or may be lawfully obtained from a third party; or (iv) which would be required to be disclosed under the (Indian) Right to Information Act."</p>	No Change, as per RFP
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9	N/A	No clause in RFP	<p>Since parties to whom information can be disclosed is not documented, client is requested to consider that we may have to disclose information for successful accomplishment of work and for regulatory and internal compliance purposes. However, to the extent legally permissible, we will ensure that even if the information is disclosed to any third party, such parties maintain confidentiality of such information. Client is therefore requested to kindly include the following clause:</p> <p>"Consultant may disclose confidential information: (a) to its employees, directors, officers and subcontractors, on a need to know basis, as required for performance of services, provided such employees, directors, officers and subcontractors are bound by confidentiality obligations; (b) where required by applicable law or regulation or for regulatory and compliance (both internal and external) purposes."</p>	No Change, as per RFP
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10	Under 'Prequalification Criteria' (i.e. clause 7.1 page 16)	Responding bidder should be:- Registered as a company/ LLP under companies Act, 1956/2013 or Partnerships Firm registered under LLP Act, 2008 - Registered with Goods and Services Tax Network (GSTN) and - Organization in operation for a minimum of last seven (7) years as on date of bid submission	Clause 7.1 says that the entity applying has to be a Company/LLP/ or Partnership firm. However clause 7.2, says that International entities with Indian partners OR all by themselves can be considered for qualifying under 'Experience'. Therefore, can we assume that a consortium of companies will be eligible?	<ul style="list-style-type: none"> ● Consortium may be permitted in case of an International entity joining hands with an Indian entity for bidding. However, in that case, the Indian entity will be the lead partner of the consortium. ● The consortium agreement to be submitted along with bid.
11	Clause 7.2, page 18.	Minimum Eligibility: The bidder should have successfully prepared a minimum of 3 DPRs in the Semiconductor and Hitech Electronics Projects and have a sound understanding of the needs of Semiconductor companies in the last 5 years. 5 points for each extra DPR up to 5 DPRs International entities can also apply directly or with Indian partners.	Therefore, can we assume that a consortium of companies will be eligible?	